

# NOW IN OUR NEW LOCATION

*Phone 1136*

109-111-113-115 South Denver Avenue

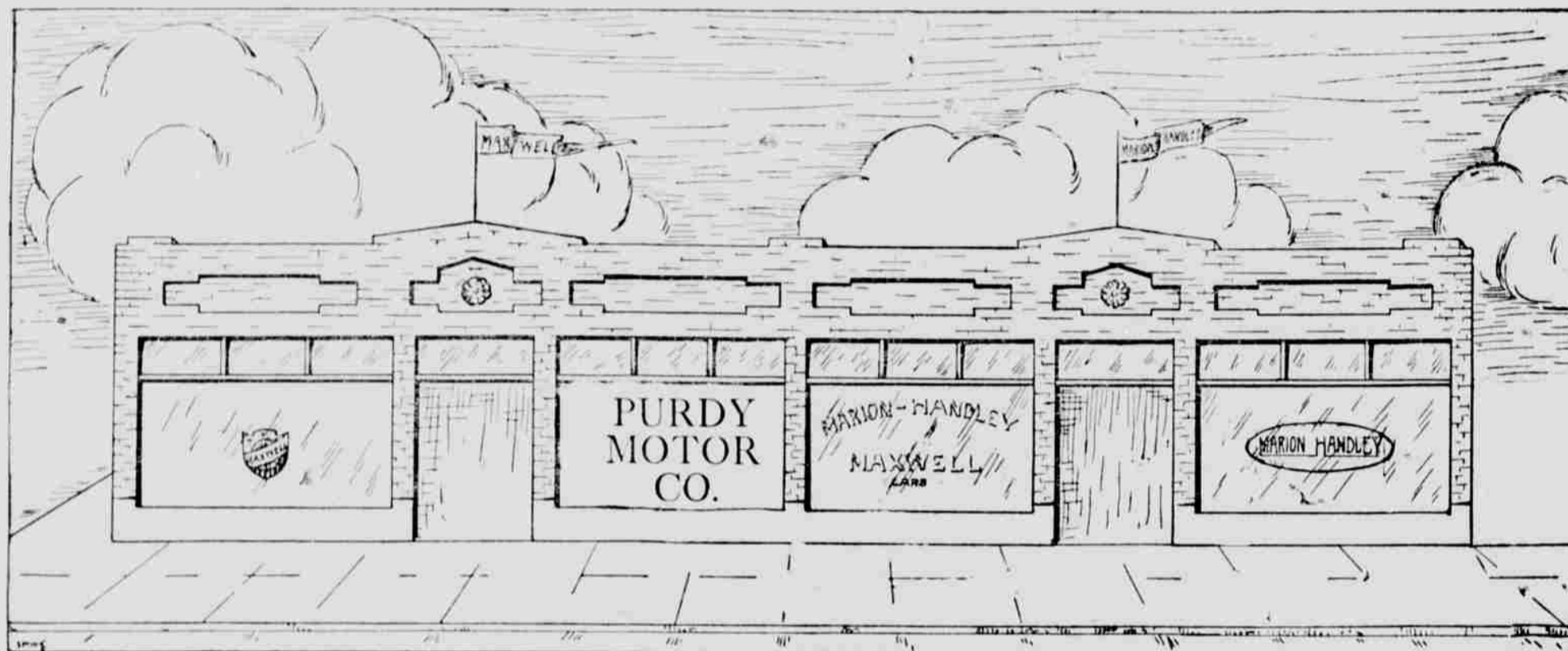
*Phone 1136*

Ask  
to see the  
1917

Marion-  
Handley

Model A,  
Six-40  
7-Passenger  
**\$1185**

Model B,  
Six-60  
7-Passenger  
**\$1385**



See the  
**Maxwell**  
**25**  
**Roadster**  
at  
**\$580**  
or the  
**Sturdy**  
**Touring**  
**Car**  
at  
**\$595**

## Modern Fireproof Garage--Service Station and Automobile Salesroom

Being now located in our new Garage (the largest one-story Garage in the State) a move we were forced to make in order to keep step with our rapidly growing Automobile Sales, Service and Storage Business—we are now better than ever prepared to give Expert Service to Maxwell and Marion-Handley car owners. Let us demonstrate these cars to you.

## Night and Day Service on Maxwell and Marion-Handley Cars

109-111-113-115  
South Denver

# PURDY MOTOR COMPANY

**Phone 1136**

TO CONCENTRATE  
ON MOTOR DESIGN

Drawings, Jigs, etc., Will  
Be Furnished by Cen-  
tral Authority.

## GRANT SIX SETS MOUNTAIN RECORD

Makes Run From New  
York to Boston Over  
Mountains.

[illegible]

## PULLMAN LUCKY IN THIRTEENTH YEAR

Vice-President Hayden Reveals Inside Causes for Company's Success.

NEW YORK, Oct. 7.—Traveling in style at a baker's dozen, the New York automobile editors finally get what they're after. The key of the single-handed interview is long since turned in the metaphor.

Over the telephone, W. Hayden, the human dynamo the Pullman Motor car company, while on one of his flying trips to New York, was "convinced" and with his back to the wall was "convinced" of a young army of motor-wielding editors ready to attack the motor fabric about the wonderful growth of his company.

Although a thirty-third degree and a young man, Mr. Hayden is of a reassuringly old-fashioned sort, a return to practicality and solidism. If he allows his own name to be used as a factor in the big things which his rapidly growing organization is doing. However, this time he was back to back with the editors. He was told why the Pullman car had this stood a tremendously prosperous business.

Mr. Hayden, what has caused your company to be so successful in the last year, he was asked.

"Well, now, we have been very successful as the records of our production and sales will testify," said Mr. Hayden, "and the result of our success is the forethought in the marketing of our cars, in the buying of the raw materials which go into them. Months before our manufacturers saw the need for the car, they had the materials which were sure to be in constant and excessive demand."

"Later the other parties to these contracts entered an unbalanced of industrialism in the car. We could have done it better if we had waited till our year's production had been ordered up for specified dates. It was our master stroke, the very heart of the greatest success which has attended any one of the 15 years in which the company has been in business."

"I believe a large factor in the growth of our company is the fact that we have enjoyed an immense demand for the car, a demand which has been growing steadily and rapidly. Our car buying, which broke slowly at first, but is increasing every month with gigantic force."

Mr. Hayden, who is vice-president and general manager of the Pullman Motor car company, is a man of a very high order of intelligence and a very high order of industry.

Sympathetic.

Every seat in the car was occupied when a group of women got in, going through the car to collect fares. The conductor noticed a man who had thought was asleep.

"Wake up!" shouted the conductor.

"I wasn't asleep," said the passenger.

"Not asleep," snapped the conductor. Then, what did you have your eyes closed for?"

"Because of the crowd of passengers in the car," explained the passenger. "I hate to see women standing."—Liverpool Post.

## ELECTRIC CAR NOW GREATLY IMPROVED

Gasoline Car Competition  
Has Stimulated This  
Industry.

Motor car manufacturing has been developed under the stimulus of competition in the gasoline car field, but not so in electric powered vehicles. The Anderson Electric Car company, makers of the Detroit electric, were pioneers in building electric-



**\$795**

Model 85-4 f. o. b. Toledo

**\$795**

**Model 85-4 f. o. b. Toledo**

## Think of It—112 Inch Wheelbase!

It has the famous Overland 35 horsepower motor—  
Now at the height of its development—  
More than a quarter of a million in use—  
Driving more automobiles than any other motor of its power ever designed.  
And never before has anyone anywhere ever built so big, fine and comfortable a car to sell for anywhere near so low a price.

The wheelbase is 112 inches.

It has cantilever springs and four inch tires.  
And the price is \$795.

See us at once—they are selling faster than we can get them.

Model 85-6, six cylinder 35-40 horsepower,  
116-inch wheelbase—\$925.

**Carhart Motor Company of Tulsa**

10 East Sixth St. Phone 5550

"Made in U. S. A."

## ELECTRIC CAR NOW GREATLY IMPROVED

Gasoline Car Competition  
Has Stimulated This  
Industry.

Motor car manufacturing has been developed under the stimulus of competition in the gasoline car field, but not so in electric powered vehicles. The Anderson Electric Car company, makers of the Detroit electric, were pioneers in building electric-

Driven cars, and in the years they have been in business the improvements which have been made to them. The automobile industry came largely through its own initiative. At no time in the history of the electric automobile has there been a government which has marked the gas car industry. There have been comparatively few electric automobile makers and most of them have concentrated on continuing along well-beaten paths, while policy in a number of cases resulted in their complete failure.

Of Detroit electricians, we consider that this lack of rivalry and initiative on the part of competitors has been a serious handicap in the development of the electric car. There is something lacking that incentive of personal strife among men competing in the same line of work to make the most of their position, to be the most efficient and to avoid the most serious mistakes.

In spite of this fact, year after year

season after season, Detroit electric models have been changed and each change has meant a betterment. The research work, a large staff devoted entirely to the development of an unceasing search for knowledge that could not help but make the Detroit electric a better automobile than has been in existence ever since the company was started.

This year a glance at the Detroit electric models will appear to show the millennium of electric automobile construction had been reached. But the Detroit electric builders have not stopped experimenting. They are constantly engaged in looking for yet betterments. And as they are developed to practicality they will become parts of the Detroit electric.

**Country Board.**

"Good thing around our place?"

"Must be a fine fact for us mainly on salmon and sardines—Judge."

Eager to react to  
"My boy, you want to practice  
thrift?"  
"I know, dad, but I haven't the  
tools."  
"What do you mean by that?"  
"If you'll let me have the five dol  
lars I need I'll see how long I can  
make it last."—Detroit Free Press.

Solved at Last.  
This is about the worst dinner  
ever sat down to," he said, as he sur  
veyed the table; "but I suppose I ought  
to make certain allowances."  
"Oh, John," replied his wife, "if  
you would have the grace to allow  
ance you would have no occasion to sit  
in fault with your food."—Tit-Bits.

The Whole Truth.  
Mistress—Norrish, did Mrs. Richle  
leave any message when you told her  
I was not at home?  
Maid—No, miss, she didn't; but  
she looked very much pleased.